

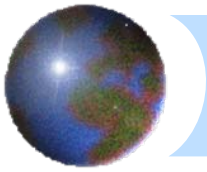
# Global Shipping Agencies, Inc.

**4758 West Commercial Boulevard  
Ft. Lauderdale, FL 33319  
Phone: 1 (954) 497-4063  
Fax: 1 (954) 486-1032  
Email: [info@globalagencies.com](mailto:info@globalagencies.com)**

April 2008



**GLOBAL**



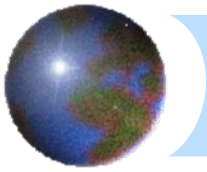
# Mission and Services

## Mission Statement

To provide world-class agency services to our Carrier Principals through superior management and technical talent using the most effective processes and communications so that maximum profitability for both the Principal and Global is achieved. To ensure that relations with our Principals, employees and community are at all times ethical and responsible.

### Services:

- General Agency
- Sales & Marketing
- Documentation
- Customer Service
- Trucking & Logistics
- Equipment Control
- Port Operations
- Security Services



# Geographic Scope

## **Guatemala**

Guat. City  
Pt. Barrios  
Pt. Quetzal

## **Honduras**

San Pedro Sula  
Tegucigalpa  
Pt. Cortes

## **El Salvador**

San Salvador

## **Nicaragua**

Managua

## **Panama**

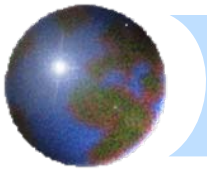
Panama City  
Colon (MIT)

## **Costa Rica**

San Jose  
Pt. Limon

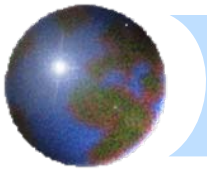
## **U.S.A.**

Fort Lauderdale, Florida



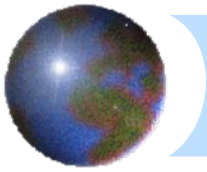
# *Business Concept*

- Network of offices throughout Central America
- Full-range of agency services
  - Professional
  - Consistent
  - Coordinated
- Affiliated Companies
  - Security
  - General Consulting
  - Port Agencies



# *Management Philosophy*

- Operating Partners/Owners:
  - Highly qualified/respected in their country
  - Senior management experience
- Operations and Sales managers based in every country
- Absolute focus on satisfying the requirements of the Principal and the Customers



# Features and Benefits

## Feature

## Benefit

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● Resident country partners

● Local knowledge & contacts

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● Experienced management

● Market and operations expertise

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● Professional managers

● Quick problem solution

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● Extensive internet/email connectivity

● Reliable, effective communications & information sharing

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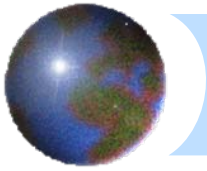
● Central control of procedures & standards

● Consistently high-quality customer service

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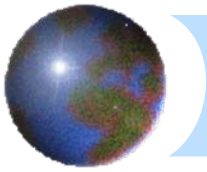
● Affiliated companies

● Specialized services with controlled quality



# *GLOBAL SHIPPING AGENCIES*

## Global Offices



# Global Shipping Agencies, Inc. - USA

Corporation: Global Shipping Agencies, Inc. (USA)

Office: 4758 West Commercial Boulevard  
Ft. Lauderdale, FL 33319

Telephone: 1 (954) 497-4063

Fax: 1 (954) 486-1032

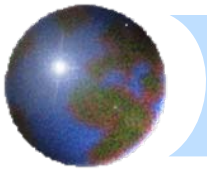
E-Mail: info@globalagencies.com

Key Managers: Managing Director David Herring (dherring@globalagencies.com)  
Managing Director Jerry Peterson (jpeterson@globalagencies.com)  
President Michael Kramer (mkramer@globalagencies.com)

Staff: Bookkeeper Claudia Calles (ccalles@admiralmgt.com)  
Executive Assistant Trudy Hardekopf (thardekopf@admiralmgt.com)

Affiliates: Admiral Management International, Inc. - Transportation Consulting  
Phoenix Security Group - Maritime Security  
Carrier Credit Services (CCS) - Carrier Demurrage Collections  
Supply Chain Security, Inc. (SCS) - Security e-Learning





# Agencia Maritima Global, S.A. - Guatemala

Corporation: Agencia Maritima Global, S.A.

Office: Edificio Atlantis  
Nivel 8, Oficina 802  
13 Calle 3-40, Zona 10  
Guatemala City, Guatemala

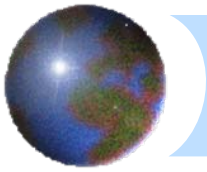
Telephone: 502-2-420-8800 ( PBX)

Fax: 502-2-420-8801

Key Managers:	President	Jorge Oria (jaoria@oein.com)
	VP-General Manager	Oscar Gonzalez (oscar.gonzalez@cargo.com.gt)
	Finance Manager	Gloria de Mesarina (gloria.mesarina@cargo.com.gt)
	Operations Mgr.	Roberto Papadopolo (papadopolo@itm.net.gt)

Affiliates: Operaciones Maritimas, S.A. (Omarsa) - Port and Logistics Services  
(Pt. Barrios, Sto. Tomas & Pt. Quetzal)

I.T.M - Stevedoring (Pt. Barrios, Sto. Tomas & Pt. Quetzal)



# Agencia Global Del Mar, S.A. de C.V. - El Salvador

Corporation: Agencia Global Del Mar, S.A. de C.V.

Office: Agencia Global Del Mar, S.A. de C.V.  
Calle Siemens #3 , Primer Piso

Antiguo Cuscatlán, San Salvador, El Salvador

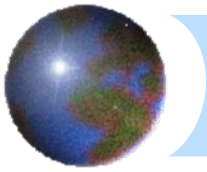
Telephone: 503-2239-4343 PBX

Fax: 503-2239-4334

Key Managers: President Jorge Oria (jaoria@oein.com)

General Manager Alex Sagrera (asagrera@cargo.com.sv)

Affiliates: Operaciones Maritimas, S.A. (Omarsa) - Port Agency - Acajutla



# Agencia Maritima Global, S.A.- Honduras

Corporation: Agencia Maritima Global, S.A.

Offices: Edificio Portofino  
3ra. Avenida, 8 Calle, N.W.  
San Pedro Sula,  
Honduras

Boulevard del Sur  
Edificio Albesa - Frente a Cocesna  
2do Nivel - Contiguo Aduana Toncontin  
Tegucigalpa, Honduras

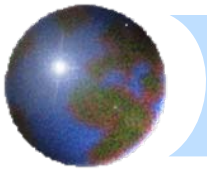
Telephone: (504)- 553-1545 / 1533 (504)-234-7878

Fax: (504)-553-1447 (504)-234-1094

Key Managers: Exec. President Roberto Bobadilla (rbobadilla@gmihon.com)  
General Manager Carlos Bobadilla (cbobadilla@gmihon.com)

Staff: Operations Manager Luis Ramos (lramos@gmoihon.com)

Affiliates: ONASA – (Port Agent)  
Servicios Aduaneros Globales, S.A. (Customs Broker)  
Phoenix Management Services (Maritime Security)



# *Consolidados 807 de Nicaragua, S.A. - Nicaragua*

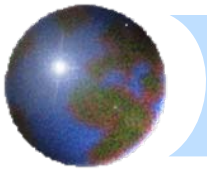
Corporations: Consolidados 807 de Nicaragua, S.A.  
Servicios Maritimos Unidos S.A. (Sermarsa)

Office: Ofiplaza El Retiro  
Edificio No. 5, Oficina 514B  
Managua, Nicaragua C.A.

Telephone: (505) 270-9654 or 270-9573

Fax: (505) 278-6352

Key Managers: General Manager - Michael Kramer (mkramer@globalagencies.com)  
Operations Manager - Lidia Flores (lidiaflores@consolidados807.com)  
Sales Manager - Javier Solorzano (javier@cablenet.com.ni)



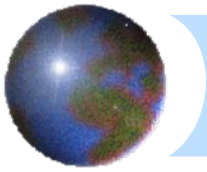
# *Agencia Maritima AMG, S.A. - San José, Costa Rica*

Corporation: Agencia Maritima AMG, S.A.  
San Jose, Costa Rica

Office: For further information contact  
Michael Kramer @ 1-954-497-4063 or at email below.

Telephone: 1-954-497-4063

Key Manager: General Manager - Michael Kramer (mkramer@globalagencies.com)



# Global Shipping Services, Inc. - Panama

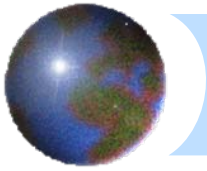
Corporation: Global Shipping Services, Inc.

Office: Via España  
Edificio Regency, Piso 14  
Panama City, Republica de Panama

Telephone: For further information contact  
Michael Kramer @ 1-954-497-4063 or at email below.

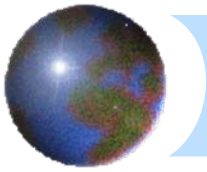
Key Managers: President David Herring (dherring@globalagencies.com)  
General Manager Michael Kramer (mkramer@globalagencies.com)

Affiliates: Phoenix Vessel Services (Vessel Security)



# *GLOBAL SHIPPING AGENCIES*

## Management / Owner Biographies



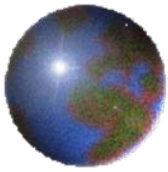
## *President – Global Shipping Agencies, Inc. - USA*

### *Michael Kramer*

- ❑ BA in Management and over 31 years experience in the transportation industry. 23 years with Sea-Land.
- ❑ Previous senior management positions include:
  - Director, Customer Service – North America
  - General Manager – Florida Region/US Mid-Atlantic
  - General Manager – North Central America
  - Director, North America Sales – NVO/FF/3PL
- ❑ On-site/domicile management experience in Latin America
- ❑ Joined Global – USA as President in December 1999
- ❑ Since 2000 established successful service companies in U.S. and Central America
- ❑ Global Shipping Agencies, Inc. (*globalagencies.com*) – agency development & mgmt





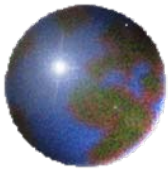


# Managing Director - Global Shipping Agencies, USA

## David Herring



- ❑ MBA and U.S. Navy officer
- ❑ 38 years in transportation
- ❑ 24 years with Sea-Land:
  - VP Corporate Planning
  - Joint ventures, business development (eg. Hanjin)
  - General Manager, Central America (\$100 mil revenue)
- ❑ Since 1993 established successful service companies in U.S., Central America and Puerto Rico
  - Admiral Management Int'l ([admiralmgt.com](http://admiralmgt.com)) - consulting
  - Phoenix Security Group ([phoenixgrouppanama.com](http://phoenixgrouppanama.com)) - security
  - Global Shipping Agencies ([globalagencies.com](http://globalagencies.com)) – agency development & mgmt
  - Carrier Credit Services ([ccspr.net](http://ccspr.net)) – demurrage collection
- ❑ Sample Clients: NYK, Maersk, NPR, Sea Star, Horizon, Dole, Del Monte, Hanjin, Nedlloyd, Evergreen, CMA CGM, Inchcape

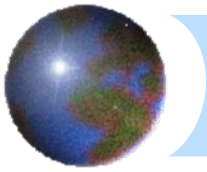


# Managing Director - Global Shipping Agencies, USA

## Jerry Peterson

- ❑ MBA
- ❑ 47 years in transportation
- ❑ 22 years with Sea-Land:
  - General Sales Manager
  - Manager, Rotterdam port
  - Ops. Manager, Latin America
- ❑ Since 1993 established successful service companies in U.S., Central America and Puerto Rico
  - Admiral Management Int'l ([admiralmgt.com](http://admiralmgt.com)) - consulting
  - Phoenix Security Group ([phoenixgrouppanama.com](http://phoenixgrouppanama.com)) - security
  - Global Shipping Agencies ([globalagencies.com](http://globalagencies.com)) – agency development & mgmt
  - Carrier Credit Services ([ccspr.net](http://ccspr.net)) – demurrage collection
- ❑ Sample Clients: NYK, Maersk, NPR, Sea Star, Horizon, Dole, Del Monte, Hanjin, Nedlloyd, Evergreen, CMA CGM, Inchcape





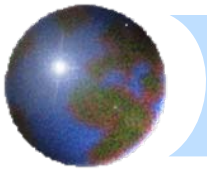
# Managing Director – Global Central America

## Jorge Oria

*Guatemala / El Salvador*



- ❑ 31 years in transportation
- ❑ 17 years with Carriers (Crowley, Concord, US Lines, SeaStar)
  - VP Sales and Marketing
  - Operations Manager (vessels, terminals, equipment)
  - Regional Manager, Venezuela & WCSA
  - Regional Manager, Central America (13 years)
- ❑ Since 1990 established successful service companies in U.S. and Central America
  - Operaciones Maritimas, S.A. (Omarsa) – port agency services
  - ITM – stevedoring services
  - Agencia Maritima Global, S.A. – agency development & mgmt
  - other – CFS for Transpo Logistics, Inc.
- ❑ Sample Clients: Dole, NYK, Hamburg-Sud, CSAV, CCNI, Moby Marine



## *Managing Director – Global Central America*

### *Roberto Bobadilla*

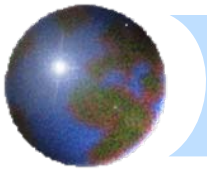
*Honduras*

- ❑ Holds an MBA
- ❑ Over 21 years of experience in the transportation industry.

Previous management positions include:

- agency management
  - sales and operations
  - intermodal transportation
  - business development
- ❑ Has been an integral part of Global's success in Central America with particular emphasis on Honduras.
  - ❑ Since 1994, has formed a number of successful companies in Honduras.





## Line Manager – Global Central America

### *Carlos Bobadilla*

*Honduras*



- ❑ Mr. Bobadilla has 16 years experience in the shipping industry.
- ❑ Includes sales management for Sea-Land Service for Honduras.

His transportation experience is extensive in these areas:

- Sales & Operations
- Agency Management
- Intermodal Operations
- Administration and Systems

- ❑ In 1993 Mr Bobadilla helped to establish Agencia Maritima Global with other investors. He has served as it's Line Manager since 12/99.